

Message Text

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PAGE 01 STATE 097367
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 R

DRAFTED BY BED:OIM:MRD:SAKELLER
APPROVED BY EB/OCA/CM/HARRIS
BED:OIM:MRD:ABIHUN
BED:OIM:MRD:NSBASSETT
BED:OIM:OPD:GZANETAKOS
BED:OIM:DTRAFTON
BED:OIM:TTHOMAS
BED:OIM:PROGDEV:ALEONARD
-----038451 152253Z /73

R 150345Z APR 78
FM SECSTATE WASHDC
TO AMEMBASSY STOCKHOLM
INFO AMEMBASSY BONN

UNCLAS STATE 097367

BONN PASS TO COLOGNE

E.O. 11652:N/A

TAGS: BBSR, SW

SUBJECT:GLOBAL MARKET RESEARCH - BUSINESS EQUIPMENT AND
SYSTEMS - SWEDEN

1. POST ASSISTANCE REQUESTED IN SOLICITATION OF BIDS FOR
SUBJECT RESEARCH NEEDED BY COMMERCE TO SUPPORT PROPOSED
COLOGNE IMC EVENT, PARTICIPATION IN DATA KONTOR (COMPUTER
AND BUSINESS EQUIPMENT FAIR), SCHEDULED FOR SEPTEMBER
1979 IN STOCKHOLM. RESEARCH WILL ALSO BE USED AS INPUT
FOR UPCOMING GLOBAL MARKET SURVEY. RESEARCH NEEDED IN
COMMERCE AUGUST 28 WHICH CALLS FOR SUBMISSION TO POST
BY AUGUST 14. SIX COPIES SPECIFICATIONS SENT TO POST
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VIA APO APRIL 14.

2. CONTRACT WILL BE FIXED PRICE WITH ONE-THIRD PAYMENT
ON SUBMISSION OF MID-SURVEY PROGRESS REPORT SATISFACTORY
SO POST, ONE-THIRD ON SUBMISSION OF COMPLETED RESEARCH
SATISFACTORY TO POST, AND ONE-THIRD ON ACCEPTANCE OF
RESEARCH BY COMMERCE. SPECIFICATIONS WILL FORM INTEGRAL

PART OF CONTRACT.

3. BID PROPOSALS ARE TO INCLUDE NAMES AND QUALIFICATIONS OF PERSONS TO BE ASSIGNED TO RESEARCH. PROPOSALS SHOULD PROVIDE DESCRIPTIONS OF PRIOR RESEARCH DONE ON SIMILAR

OR RELATED THEMES INCLUDING NAMES OF CLIENTS FOR WHOM RESEARCH CONDUCTED. PLEASE CABLE BID SUMMARY WITH POST RECOMMENDATION TO COMMERCE OIM/MRD BY MAY 8. ASSUMING SATISFACTORY PROPOSAL RECEIVED COMMERCE AWARD AUTHORIZATION WITH FISCAL DATA WOULD FOLLOW PROMPTLY. ONE COPY OF EACH PROPOSAL SHOULD BE AIRMAILED TO OIM/MRD, ROOM 1204. CHRISTOPHER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Copy: SINGLE
Draft Date: 15 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: OIM:MRD:SAKELLER
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Executive Order: N/A
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Expiration:
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Format: TEL
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Litigation History:
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Original Classification: UNCLASSIFIED
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Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2957625
Secure: OPEN
Status: NATIVE
Subject: GLOBAL MARKET RESEARCH - BUSINESS EQUIPMENT AND SYSTEMS - SWEDEN
TAGS: BBSR, SW
To: STOCKHOLM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/411928ad-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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